

A close-up photograph of a heavily rusted metal pipe, showing a jagged hole and a rough, textured surface. The background is a blurred, warm-toned industrial setting.

# IXM

A **CMOC** Group Company

**CORPORATE PRESENTATION 2026**

Foreword	04
Introduction	06
Strengths	10
Core values	12
What we trade	14
Our story	16
Global footprint	18
Responsible business	20
Social impact	22
A reliable and long-term partner	24
Value chain	28
Logistics operations	30
Strategic investments	34
Your partner in metals	36
Contact	38



"At IXM, we know that our strength lies in the trust our partners place in us. As I take on the role of CEO, I do so with humility and a deep sense of responsibility to uphold the values that have shaped our journey so far, integrity, agility, and a commitment to excellence.

Our goal is simple: to be the most reliable and responsive partner in the metals industry. We are here to listen, to adapt, and to deliver solutions that truly support our clients' success. Through collaboration, innovation, and a relentless focus on quality, we aim not only to grow, but to lead.

Together, with our team and valued partners, I believe we can build a future where IXM continues to set the standard in our industry."

**Branko Buhavac**

Chief Executive Officer - IXM

Vice President and Chief Commercial Officer - CMOC Group



IXM WAREHOUSE  
CALLAO, PERU

# Global leader in metals and minerals

ESTABLISHED IN 2006

IXM is one of the leading marketers and traders of metals and minerals, operating across the entire value chain to serve customers in every major market. As part of the CMOC Group, we bring together world-class commercial expertise, rigorous risk management, and integrated logistics capabilities to support miners, smelters, industrial consumers, and financial partners worldwide.

Our global footprint, supported by more than 450 professionals across the Americas, Europe, Africa, and Asia, enables us to connect origins and destinations with precision. Our significant presence in China, both internationally and domestically, further strengthens our ability to bridge markets and facilitate the flows that power the global economy.

Whether providing market insight, managing risk, or ensuring seamless execution from source to destination, we are committed to delivering solutions built on trust, transparency, and long-term partnership.

## KEY NUMBERS

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# +80

COUNTRIES OF COMMERCIAL ACTIVITIES

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# +450

EMPLOYEES WORLDWIDE



IXM WAREHOUSE  
CALLAO, PERU

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# +4.5

MMT METALS SUPPLIED

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# +25

BN USD ANNUAL TURNOVER

# Our strengths

At IXM, our strengths reflect who we are and how we deliver for our customers. They represent the principles, capabilities, and discipline that enable us to navigate an evolving global landscape with confidence.



## Trusted Partner

We deliver on our commitments with integrity, precision, and professionalism, earning long-standing trust across the global metals and minerals value chain.



## Market Expertise

World-class research and deep market knowledge support informed decision-making and disciplined commercial performance.



## End-to-End Capability

We manage the entire value chain from sourcing and storage to transportation and delivery, ensuring operational excellence and reliability at every stage.



## Growth & Opportunity

We pursue new markets, partnerships, and investment opportunities that enhance our offering and enable responsible, forward-looking growth.



## People & Partnerships

Our talented global team and enduring relationships form the foundation of our success and enable us to collaborate, innovate, and grow together.



## Global Reach, Local Insight

A worldwide footprint paired with strong domestic presence – particularly in China – enables us to connect markets with agility, intelligence, and relevance.



## Risk Management Discipline

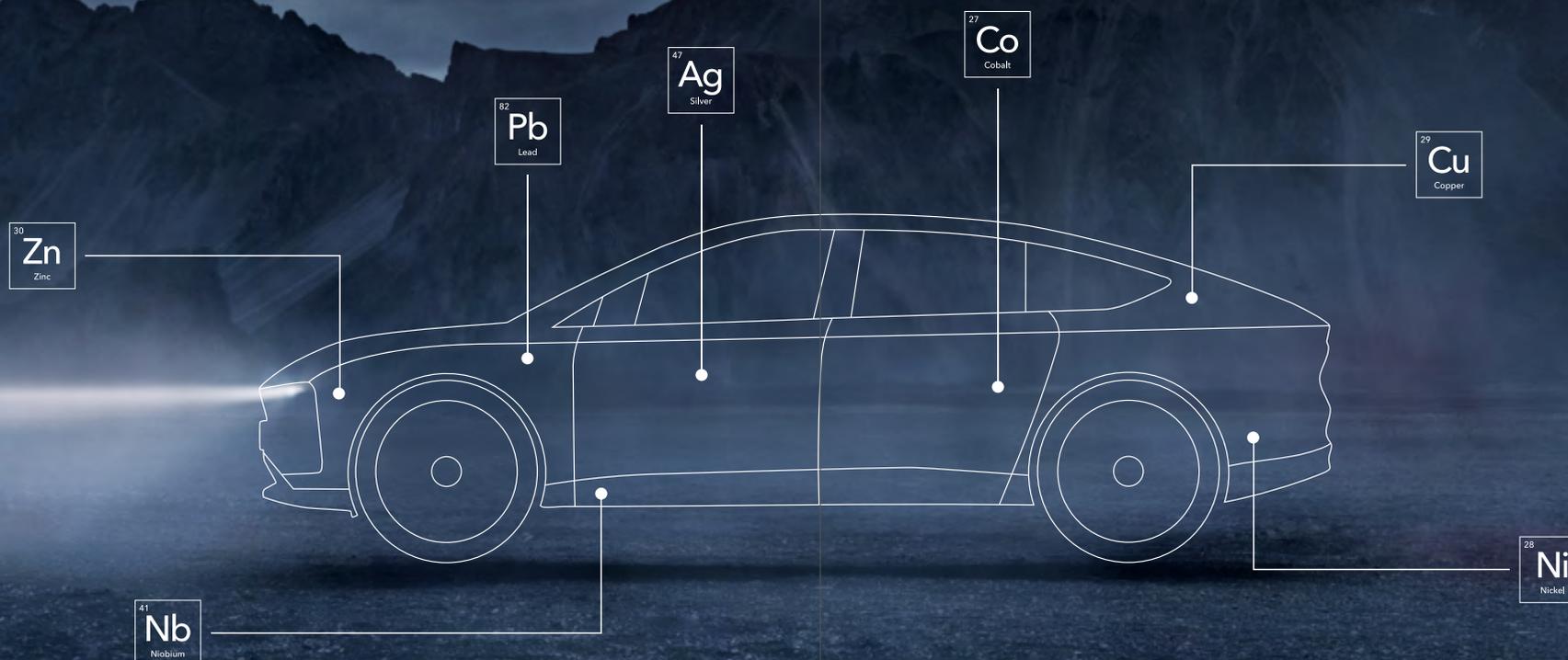
We apply rigorous, proactive risk management to protect value, support resilience, and position our business for sustainable long-term performance.



# What we trade

As a global leader in metals and minerals, IXM plays a vital role across the supply chain, helping enable the energy transition and supporting industries worldwide. We market, source, blend, transport, store, and deliver a broad portfolio of metals and intermediates essential to modern life.

Our portfolio is designed to meet the evolving needs of industry and the requirements of a more sustainable future.



➤ **COBALT**  
Cobalt metal and intermediates

➤ **NIOBIUM**  
FerroNiobium

➤ **COPPER**  
Copper metal, intermediates and concentrates, a core pillar of the global energy transition

➤ **SILVER**  
Silver metal

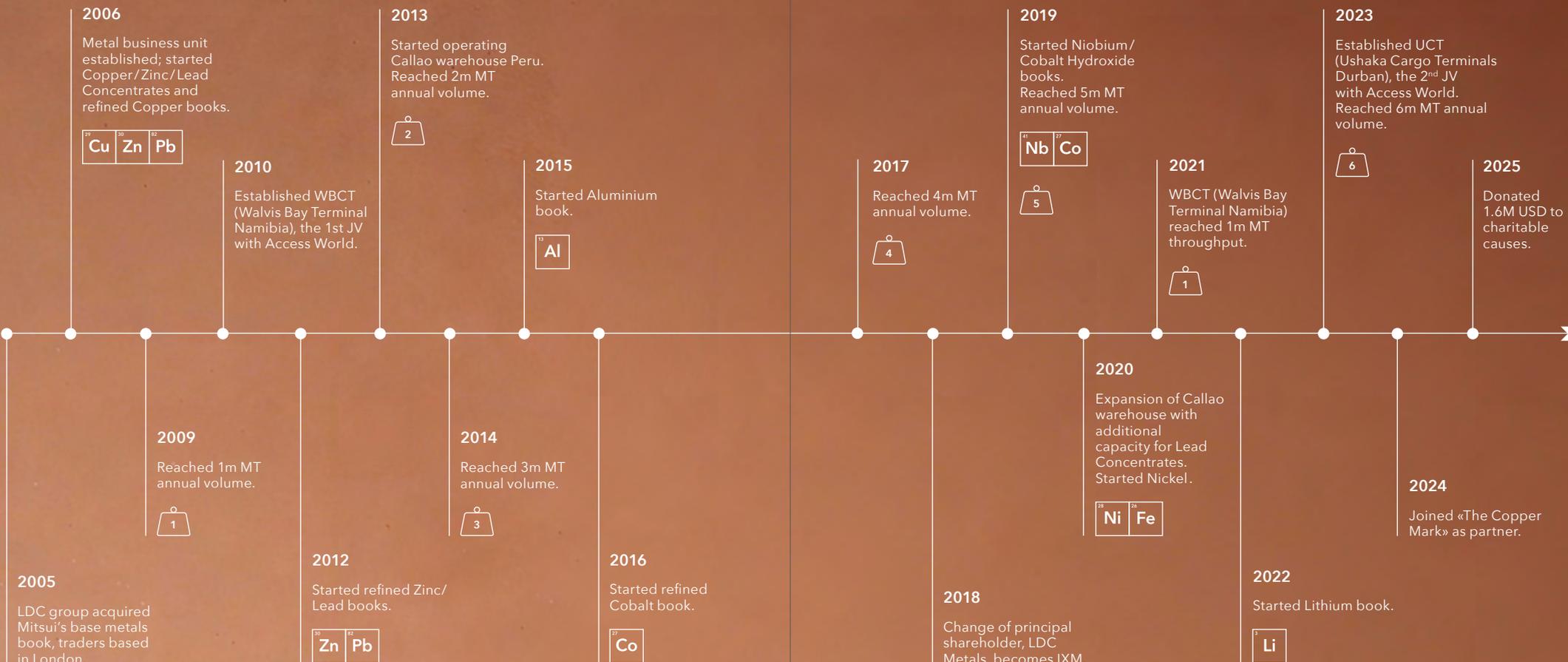
➤ **GOLD**  
Gold metal

➤ **ZINC & LEAD**  
Zinc & Lead metal and concentrates

➤ **NICKEL**  
Nickel metal, FerroNickel, Nickel Pig Iron, and Nickel intermediates

# Our journey

IXM's journey is one of continuous growth, strategic expansion, and commitment to excellence. Founded in 2006, we have evolved from a focused trading operation into a global leader supported by world-class capabilities and partnerships.

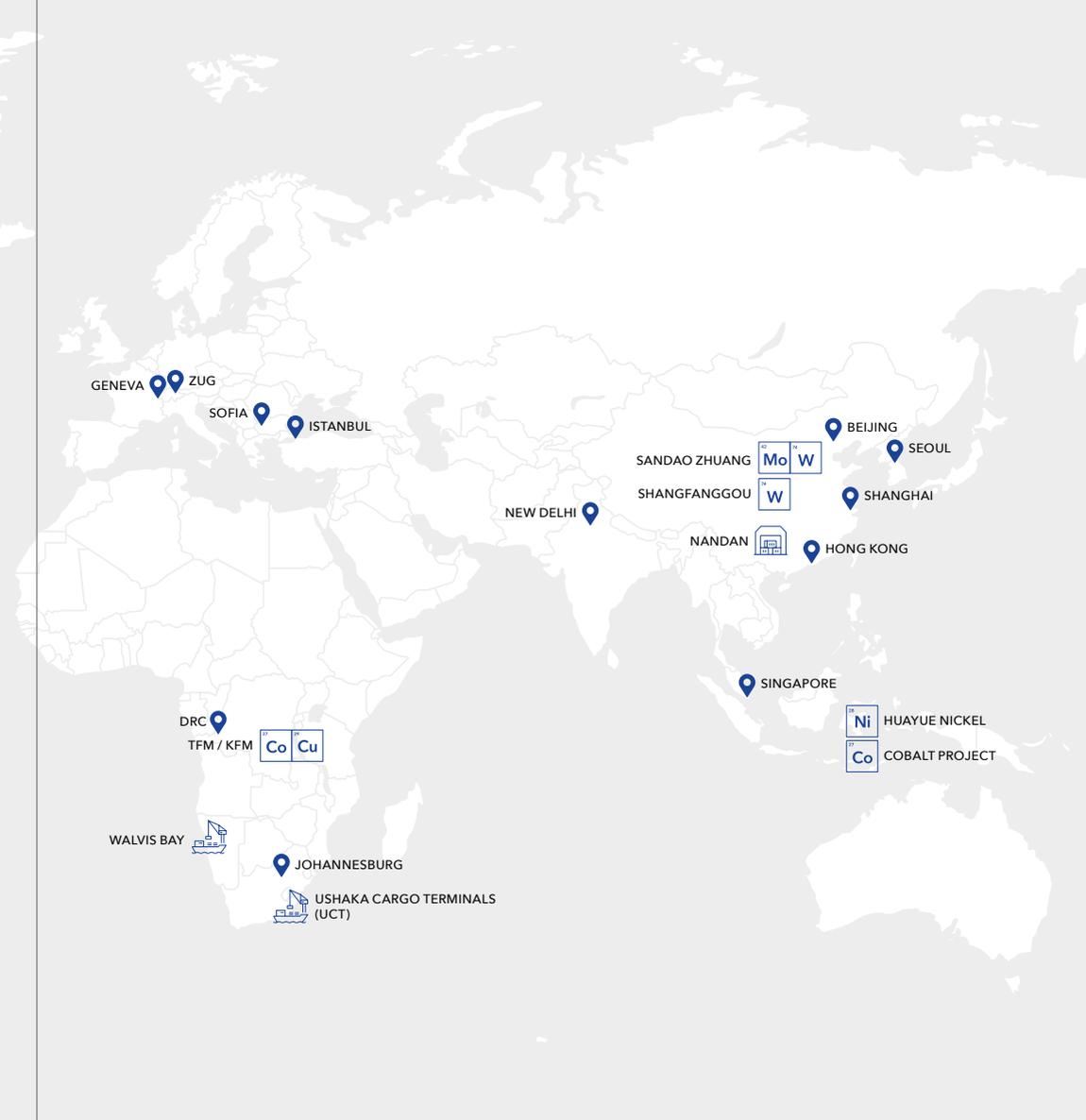


Today, IXM stands as a trusted, forward-looking partner in metals and minerals, and our story continues.

# A diversified and expanding global footprint



IXM operates across all major markets, supported by a network of offices, warehouses, and strategic partnerships that connect origins and destinations worldwide.



# Responsible business

## ENABLING THE CLEAN ENERGY TRANSITION AND OUR CUSTOMERS RESOURCE EFFICIENCY

At IXM, we play a pivotal role in enabling the Clean Energy Transition. We facilitate the distribution of critical metals essential for powering the transition to a low-carbon economy.

## PRIORITIZING A RESPONSIBLE BUSINESS

As a global trading company, we fully recognise the importance of responsible business practices and sustainable development. In recent years, stakeholders' expectations regarding ESG-related issues have evolved, and we developed our strategy to meet a combination of increasingly high expectations and stringent regulatory requirements concerning responsible sourcing, environmental footprint, and other related matters. We take proactive measures to integrate ESG considerations into our business decisions and supply chain due diligence process.

Our Responsible Sourcing Policy is implemented worldwide, aligning closely with the IXM Group Code of Conduct. It reflects our dedication to upholding core corporate policies and adhering to the OECD's Due Diligence Guidance for Responsible Supply Chains. We are a proud partner with The Copper Mark, a leading ESG framework for companies to demonstrate responsible production of copper, nickel, zinc, and molybdenum. By addressing past, present, and future critical impacts on people and the environment throughout metal value chains, The Copper Mark contributes to positive legacies and a sustainable society. IXM recognises the credibility of The Copper Mark and is committed to promote its principles in our supply chains and our responsible sourcing strategy and activities.



## LEADING COLLECTIVE ACTION

ReSource is an end-to-end metals traceability solution from the mine to the electric car. IXM is proud to be part of this consortium of companies operating across the supply chain for Electric Vehicles (EVs) and beyond, with the purpose to accelerate sustainable practices for every metal unit of mined product.

To find out more, visit our website:

[ixmetals.com](https://ixmetals.com)



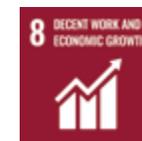
HEALTHY LEARNERS  
ZAMBIA

## Social impact

IXM has been actively engaged in various initiatives to contribute positively to the world aligning with some of the United Nations' goals. Throughout the years, the company has demonstrated its commitment to social responsibility through its support to diverse causes and organizations.

Notable initiatives include supporting Healthy Learners in Zambia, training teachers as health workers, to Mercyships, supporting projects like surgeries on their vessel located in Sierra Leone. Looking ahead, IXM aspires to expand its charitable contributions, and create meaningful local impact.

Through our participation in Better Mining and the Fair Cobalt Alliance, IXM supports responsible mining and legitimate ASM formalization efforts underpinned by strong country, mining company and supply chain governance. IXM, however, takes actions in its due diligence process to stop sourcing minerals where the due diligence process identifies unacceptable risks of ASM activity in the IXM supply chain in areas defined as a conflict-affected and high-risk areas (CAHRAs).



## A reliable and long-term partner

### Partnership

- › Strong, long-term and reliable partner
- › Customer-centric
- › Professional contract management
- › Flexible and pragmatic

### Risk management

- › Reputational risk
- › Rigorous due diligence processes
- › Liquidity Risk
- › Market Risk
- › Credit Risk

### Value integration

- › Presence along the entire value chain generating synergies between partners
- › Long-term contracts, with financing capabilities
- › Logistics capabilities in most geographies



### Global company

- › Present in all major markets at origin and destination
- › Significant China domestic presence

### Diversification

- › Active in concentrates, refined metals and intermediates
- › Best in class market intelligence and proprietary research capabilities
- › Comprehensive solutions for industrial players

### Financial strength

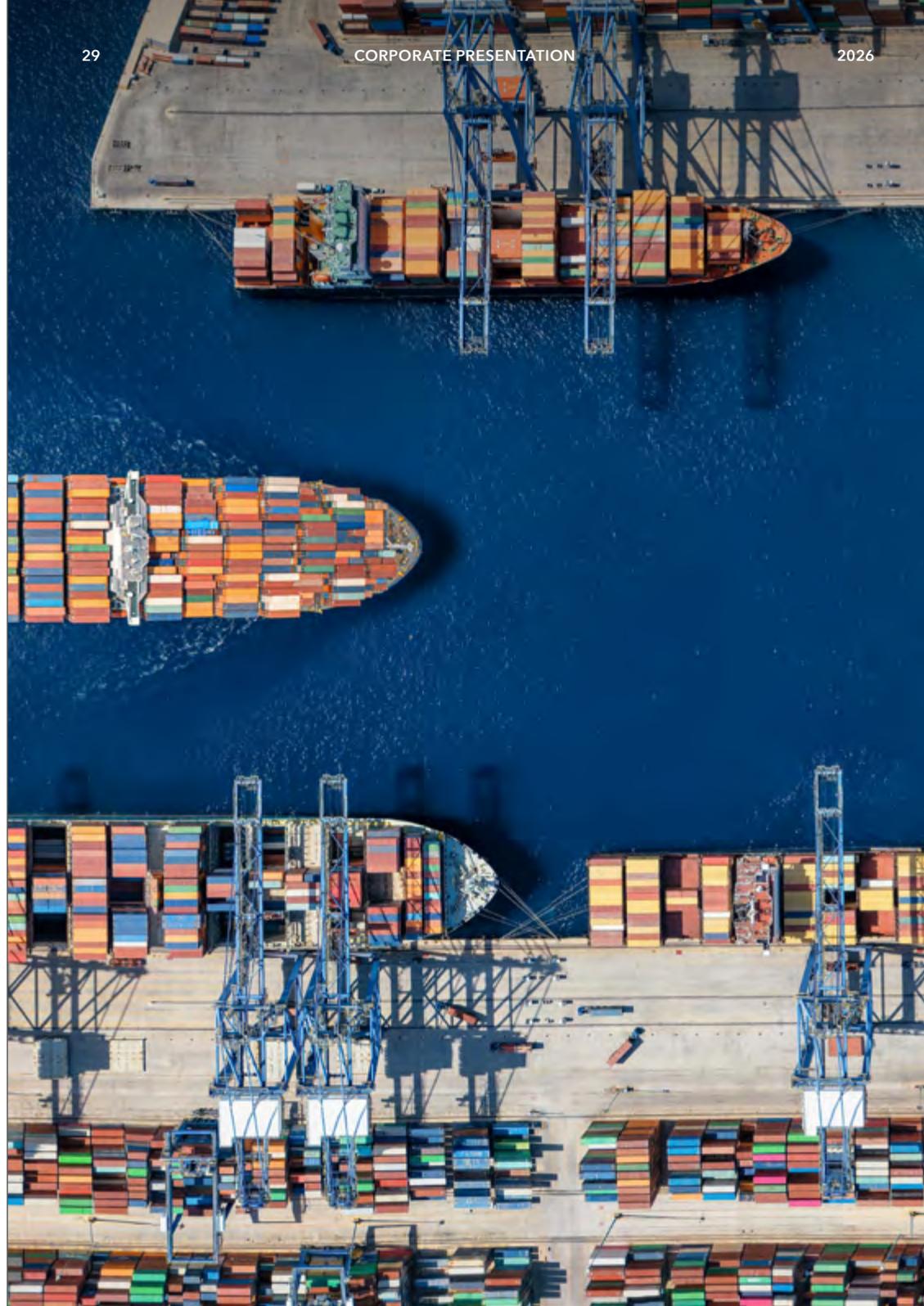
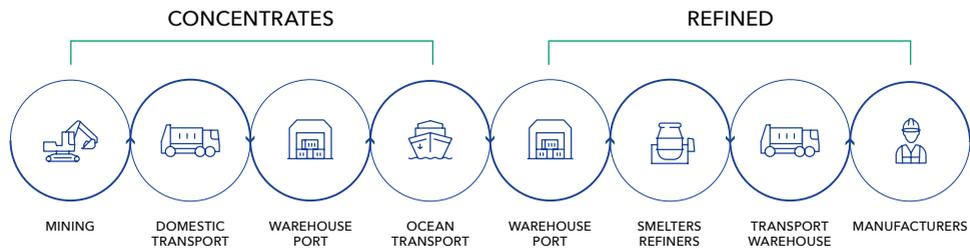
- › Healthy balance sheet with optimized cost of funding
- › Strong financial partners and owners
- › Competitive and creative financial solutions



IXM WAREHOUSE  
CALLO, PERU

# Partner along the entire value chain

IXM's strength lies in our ability to work with our customers throughout the entire value chain. We de-risk, facilitate, and support at every step of the process.



# Logistics operations

We cooperate with more than 150 third-party warehouses globally. Each facility is carefully selected through rigorous due diligence processes according to IXM governance. IXM also provides efficient proprietary and sustainable storage services in strategic locations.

## OUR MAJOR LOGISTICS HUBS INCLUDE :

### Peru

Callao port

Peru warehousing activity consists in sourcing, blending, storing, transporting and exporting metals and minerals including copper, zinc and lead concentrates produced mainly in the centre of the country. Callao's location, close to Peru's main polymetallic mining areas with railway and highway access, makes it a strategic option for export. In 2021, Callao's storage was increased to a total throughput capacity of more than 450'000 WMT.

### Mexico

Manzanillo & Guaymas port

Manzanillo is strategically located on the Mexican Pacific Coast providing efficient connection to Asia main ports. Hazesa in agreement with IXM provides services to handle, condition, blend and export concentrates and refined metals on a global scale. Guaymas, a vital hub for trade in the region, offers excellent connectivity and modern infrastructure to facilitate smooth operations.

### Namibia

Walvis Bay port

Walvis Bay terminal (WBCT), located in the port of Walvis Bay, Namibia, is a joint venture with Access World. Established in 2010, WBCT offers warehouse handling and logistics services to clients locally within Namibia and along the Walvis Bay Corridor from the DRC and Zambia. WBCT handles a wide range of products including copper cathodes, copper blister, copper concentrate and cobalt intermediaries as well as mining related chemicals and project cargo.



### South Africa

Durban port

Ushaka Cargo Terminals (UCT), located outside the port of Durban at a prime location, is the second joint venture with Access World. Established 1st September 2023, UCT offers a 55,000 sqm state-of-the-art facility which was built according to the most modern standards. UCT will handle CMOC's & IXM's as well as 3<sup>rd</sup> parties export cargo, focusing on copper, copper concentrates and blister as well as cobalt intermediaries. On the import, the joint venture targets project cargo, general cargo and chemicals.

### China

In China, IXM works with nearly 20 port-based warehouses for concentrates and speciality materials, and more than 70 warehouses for refined products, providing supply chain coverage across China. Our logistics offering includes value-added services such as transportation and blending, supported by strategic partnerships with leading forwarding agents, inspection firms, and transport providers. All operations follow IXM's governance standards through dedicated procedures and strong vendor management. With a focus on risk control and efficiency, IXM China continually enhances its logistics capabilities to deliver reliable, cost-effective, and timely solutions for our customers.



## Our investment strategy

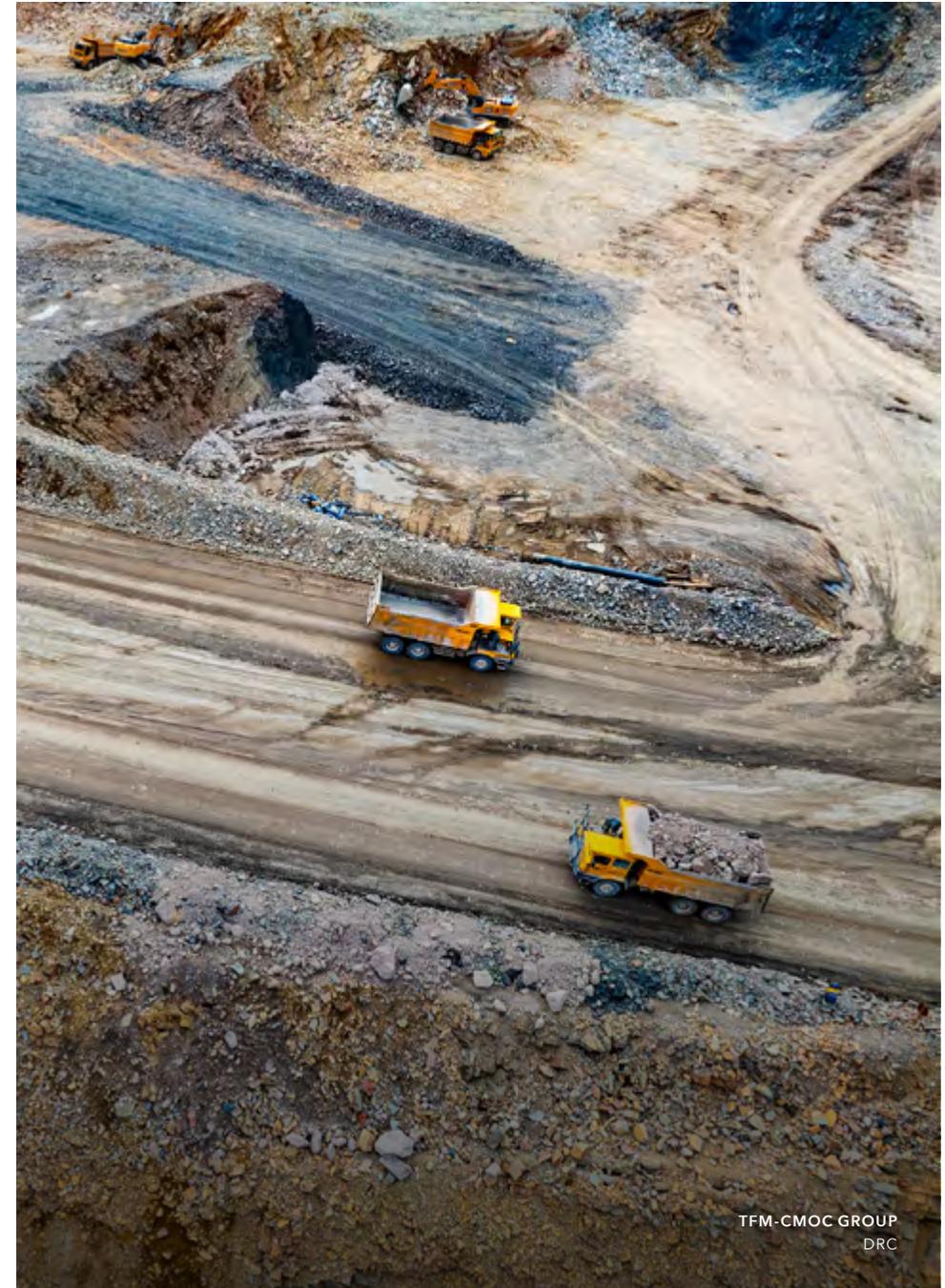
IXM offers innovative, competitive, and bespoke financial solutions that support long-term partnerships and strengthen the metals value chain. Our robust balance sheet, supported by strong relationships with leading financial institutions, allows us to deploy a wide range of structures tailored to our partners' needs.

### Our offering includes

- › Long-term prepayment agreements
- › Working capital solutions
- › Hedging facilities
- › Equity participation
- › Senior and junior debt
- › Tolling agreements
- › Set-off financing structures

In logistics, we invest strategically in warehouses, terminals, port facilities, and joint ventures to improve supply chain efficiency and support the growth of our business.

Across all initiatives, our focus is on building sustainable value, promoting operational excellence, and reinforcing our role as a trusted long-term partner.





## Your partner in metals

At IXM, our purpose is to support the global metals and minerals industry with integrity, expertise, and unwavering commitment. Whether through market insight, supply chain excellence, risk management or financial solutions, we stand alongside our partners at every stage of the journey.

With a global presence, strong values, and a forward-looking mindset, we are dedicated to enabling a more connected, responsible, and sustainable metals industry, today and for the future.

# Contact

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